



## V.A.L.U.E. OF THE MONTH

### July 2009



#### VALUE MEMBER FEED BACK ON NATIONAL CONTRACTS USED BY AGENCY'S

Kenosha County used the National IPA contract for all our Toro purchases. It was pretty easy to sign-up the first time and no problems afterwards.

The GSA contract I recently had an opportunity to buy off all went well.

US communities, I tried to purchase items off the contract from Home Depot and it was hard to deal with Home Depot. I never got a quote and ended buying from another source.

Dave Knoerr  
Kenosha County



National Intergovernmental Purchasing Alliance (National IPA) is a cooperative purchasing organization established for public agencies across the United States with the specific purpose of reducing procurement costs by leveraging group volume.

All master agreements are publicly solicited, awarded through an RFP process, and held by a Principal Procurement Agency. Each agreement includes the required language allowing intergovernmental ("piggybacking") contract usage. This is an optional use program with no fee to participate.

Eligible public agencies include:

- County Government
- City/Local Government
- Public School Systems
- Education
- Other Public Agencies
- Healthcare
- Agencies for Public Benefit
- Non-profits

To view all current available agreements, or to register to participate, please visit [www.nationalipa.org](http://www.nationalipa.org) or contact Amy Smith, General Manager at [amy.smith@nationalipa.org](mailto:amy.smith@nationalipa.org) or at 314-518-3974. Agencies interested in this program should be sure their own agency's policies allow for participation in this program.



#### WHAT'S NEW AT U.S. COMMUNITIES

##### Equipment and Tool Rental Services Contract

U.S. Communities is pleased to announce that North Carolina State University has awarded Hertz Equipment Rental the U.S. Communities Equipment and Tool Rental Services contract. The contract was awarded to Hertz Equipment Rental on April 8, 2009 and is available for use by participating agencies nationwide effective immediately.

Hertz Equipment Rental has more than 200 locations in the U.S. and more than \$1.8B in fleet. Hertz' fleet consists of large and small earthmoving equipment, electrical generators, aerial work platforms, air compressors and tools, material handling equipment, pumps, and trucks and trailers of various sizes. Small tools and supplies are also available. Rental programs can be established for short or long-term needs and delivery and pick up is available.

The Hertz contract allows U.S. Communities participants the ability to secure the services of a national equipment rental company at rates far below what would otherwise be offered to government agencies, nonprofits and schools.

### [New Technology Products/Equipment and Technology Services/Solutions Contract](#)

The new U.S. Communities Technology Products/Equipment and Technology Services /Solutions contract is available to all registered participants effective May 1st, 2009. U.S. Communities would like to thank Fairfax County, Virginia for its leadership in acting as the lead public agency for the solicitation of the contract.

The contract was awarded to three technology providers, as listed below. Participants may choose to utilize any one or all of the suppliers' contracts issued as a result of this multi-vendor award.

- Tech Depot: Technology Products/Equipment
- GTSI: Technology Services/Solutions
- Insight Public Sector: Technology Products/Equipment and Technology Services/Solutions

For more information on any U.S. Communities contracts, please visit:  
[www.uscommunities.org/contracts](http://www.uscommunities.org/contracts).



### CPPB AND CPPO VIRTUAL PREP CLASS

Are you unable to travel for a Prep Course? No Prep Courses being offered in your area? Has your travel budget been slashed? Let NIGP help you with our Virtual Prep Courses for the CPPB and CPPO Exams! All the same content, but no travel required! Don't miss your opportunity to register for these new courses. This will be our only Virtual Prep Course offering to help you prepare for the October UPPCC Exams.

REGISTER

[For the CPPB Virtual Prep Class](#)

REGISTER

[For the CPPO Virtual prep Class](#)

- No time out of the office for travel – attend all 6 virtual sessions facilitated with a certified Prep instructor
- Identical content covered in the face-to-face Prep courses
- Connect with others across the US and Canada preparing for their exams
- Cost: \$360 for National NIGP Members / \$500 for Non-Members
- *Time is running out! Participation is limited - Register today!*

Also, don't miss our first ever [Live Online Certification Chat](#) - it's FREE! Have your questions about the UPPCC Certification Exams by experts from NIGP and the UPPCC.



### **PURCHASING RESOURCES TO SUPPORT RECOVERY PROJECTS**

**Friday, July 10  
1PM to 2:30PM (Eastern)**

**Space is limited**

Contact: Kathi Abshire,  
[kabshire@us.communities.org](mailto:kabshire@us.communities.org)

The Webinar begins with an introduction by the Association of School Business Officials International (ASBO) on the activities and impacts of the ARRA on education-related spending. This is followed by three, 15-minute presentations by U.S. Communities' suppliers on their specific capabilities to provide products and services consistent with recovery funding.

Reserve your seat **now** for the [ASBO American Recovery & Revitalization Webinar](#).

After registering you will receive a confirmation email containing information about joining the Webinar. Be sure to test your system prior to the event.

#### **System Requirements**

PC Requirements: Windows® 2000, XP Home, XP Pro, 2003 Server, Vista

Macintosh Requirements: Mac OS® X 10.4 (Tiger®) or newer



**V.A.L.U.E. IN LOCAL GOVERNMENT**  
Cooperative Purchasing Program  
Of Southeastern Wisconsin

[www.value4gov.org](http://www.value4gov.org)

**Monthly Planning Meeting**  
**Wednesday, July 15, 2009**  
**8:30 AM - 10:30 AM, West Allis City Hall**  
**7525 W Greenfield Avenue**  
**West Allis WI 53214**  
**Room - 128**  
**Phone: 414-302-8300**  
**(Refreshments & Meeting Minutes by Jean Kienzle)**

### Agenda

- I. Common Solutions/Open Forum Discussion** (Learn from your peers or bring an issue you'd like to discuss)
- II. Ongoing/Unfinished Business**
  - A. Annual Meeting 2009 Follow Up
    - 1. Disaster Situations - Bill, Roy, Peggy, Karen & Dawn will work on this
  - B. 2010 Annual Meeting - Subcommittee Update
    - 1. Topics/Theme/Ideas
      - a. Update on Emergency Mgt (National Contracts, GSA)
      - b. Green Procurement (LEED)
    - 2. Survey member's interest in Green Procurement - Update from Green Team
    - 3. March 11 & 12, 2010 - Confirmed, will be held at Crowne Plaza
  - C. Strategic Planning
    - 1. Implementation of Strategic Action Items
      - a. Review status sheet/next items to work on
  - D. Delta Institute - Revised Proposal/Green Team Update
- III. Bid Reports/Updates**
  - A. Review V.A.L.U.E. Contracts Listing for updates and discussion items
  - B. New Bid Opportunities
    - 1. Safety Supplies - Robert - List State & other contracts for use on Contract Listing
    - 2. Lubes, wash, antifreeze, etc (Diane checking to see if Milwaukee's bid had piggyback language)
- IV. New Business**
  - A. Update GSA Training from Expo
- V. Adjournment**

### Future Meetings - Date/Location/Refreshments & Minutes

August 19, 2009 City of West Allis Vera Butts	September 16, 2009 City of West Allis Laurie Dudley	October 21, 2009 City of West Allis Jim Bembenek	December 9, 2009 City of West Allis Vicky Nash	January 20, 2010 City of West Allis Diane Kelly
February 17, 2010 City of West Allis Peggy Watson	March 11-12, 2010 Crowne Plaza Annual Meetings			