



## V.A.L.U.E. OF THE MONTH

### January 2010



#### V.A.L.U.E. to Vote on Leadership Positions

Members of V.A.L.U.E. in Local Government that are in attendance at the annual business meeting on March 11th and 12th will have the opportunity to vote for Chairperson and Treasurer of the V.A.L.U.E. Planning Committee. Bill Kurer, Washington County, has held the Chairperson position for the past three years, and JoAnne Jacobson, Port Washington/ Saukville School District, has held the position of Treasurer for the past 8 years. Both have announced their desire to continue serving the V.A.L.U.E. membership in their respective positions. However, if you or another V.A.L.U.E. member would like to serve in either the Chairperson or Treasurer's position, you must enter a written petition for nomination to the Planning Committee by February 17, 2010 so that you can be included on the ballot for the March 11th, 2010 election.

**The Chairperson and Treasurer of the Planning Committee shall serve as an officer of V.A.L.U.E.**

for a one (1) year term, but may be elected or appointed to serve more than one term.

The duties of the Chairperson include:

- Responsible for adhering to V.A.L.U.E.'s policies and by-laws.
- Appoint a Vice-Chairperson
- Establish committees and project managers to carry forth the purposes of V.A.L.U.E.
- Develop monthly Planning Committee meeting agendas.

The duties of the Treasurer include:

- Shall have charge of all funds and assets of V.A.L.U.E.
- Prepare an annual report of the fiscal activities of V.A.L.U.E.
- Responsible for maintaining all financial records of V.A.L.U.E.

#### NEW WAPP OFFICER

Congratulations to Cindy Greco, Principal Buyer, Waukesha County for being elected Secretary to the Wisconsin Association of Public Purchaser's.



#### 2500 & 3500 SERIES GM TRUCKS

**All VALUE Agencies,**

The final order cut-off date for 2500 Series and 3500 Series Trucks with gasoline engines will be February 19, 2010. Please get your orders in ASAP.

Karen Bollinger, CPPB  
Senior Buyer  
Waukesha County

#### SHREDDING SERVICES

The bid documents for shredding services have been posted to the website. Here is the link to access this information.

<http://www.value4gov.org/2010.html>

Diane Knoll, CPPB  
Sr. Buyer  
Waukesha County



## Finding, Understanding and Using Price Indexes

**Date & Time:** Thursday, January 21, 2010. 12:00 Noon - 1:30PM

This webinar will give a brief overview of the CPI and PPI. The presenters will outline the characteristics of different price indexes and their usefulness in escalation and contracts. They will also show the student how to obtain and understand BLS price index data.

**City of West Allis is hosting this webinar following the monthly planning meeting. Anyone interested in attending please contact Barb at 414-302-8300 or [bweller@ci.west-allis.wi.us](mailto:bweller@ci.west-allis.wi.us) by Wednesday, January 20, 3:00PM**

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## Another Role Model? The Public Purchaser as Peacemaker

**Pricing:** \$75 members/\$105 non-members

**Date & Time:** February 11, 12 noon - 1:30 PM

**Presenters:** John J. Kennedy, CPPO, C.P.M., MJ Administrative Office of the Courts

**Registration Deadline:** February 5

Almost every activity involved in the public procurement process requires interaction with others in a professional and effective manner. The practitioner often plays the leading role when

conducting bid conference, developing specs or awarding a contract. Procurement professionals may be the initiator, a facilitator, and yes, even at times a peacemaker. Hear some practical guidance intended to enhance your skills when it comes to working with individuals and groups inside and outside of the organization.

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## NATIONAL CONTRACTS

Last year at the March V.A.L.U.E. meeting participants were presented information on National Contracts and the benefits of purchasing from them. I am following up with members to see if anyone has taken advantage of using any of these contracts and have any success stories to share with V.A.L.U.E. Members. You can share your success stories by submitting a short article to me for the monthly newsletter.

- GSA Contracts
- US Communities
- Wisconsin Counties Assoc.
- National Joint Powers Alliance (NJPA)
- National IPA
- HGAC
- WISCA

Roy Hartmann, Buyer  
Washington County  
[Roy.Hartmann@co.washington.wi.us](mailto:Roy.Hartmann@co.washington.wi.us)



## **Are you positioning yourself to be competitive in today's job market?**

If you carry a widely recognized professional credential like the Certified Professional Public Buyer (CPPB) or the Certified Public Procurement Officer (CPPO), your competitive odds are quite good.

According to a 2009 survey conducted by the National Council for Public Procurement and Contracting ([NCPCC](#)), more than 76% of respondents indicated that possessing a public procurement certification gives a candidate a hiring advantage at their organization and 70% indicated that they consider professional certification when promoting or recommending promotions of employees.

In addition to increasing your competitive edge, current CPPOs and CPPBs also credit certification with increasing self-confidence, improving credibility with senior management, internal customers and the supplier community and encouraging ethical behavior.

## **Where do you stand?**

UPPCC is currently accepting applications through **Monday, February 1** for the spring 2010 testing window, May 3-8.

Robert Barwick, CPSM, CPPB  
Senior Buyer  
City of West Allis



**V.A.L.U.E. IN LOCAL GOVERNMENT**  
 Cooperative Purchasing Program  
 Of Southeastern Wisconsin

[www.value4gov.org](http://www.value4gov.org)

**Monthly Planning Meeting**

**Thursday, January 21, 2010**

**10:00 AM – 1:30 PM, West Allis City Hall**

**7525 W Greenfield Avenue, Council Chambers**

**West Allis WI 53214**

**Phone: 414-302-8300**

**(Refreshments & Meeting Minutes by Diane Kelly)**

**Agenda**

- I. Common Solutions/Open Forum Discussion** (Learn from your peers or bring an issue you'd like to discuss)
- II. Ongoing/Unfinished Business**
  - A. Update on Disaster Situations – Bill, Roy, Peggy, Karen & Dawn
    - 1. 2010 Annual Meeting – Subcommittee Update
      - a. Green Procurement
  - B. Strategic Planning
    - 1. Implementation of Strategic Action Items
      - a. Review status sheet/next items to work on
- III. Bid Reports/Updates**
  - A. Review V.A.L.U.E. Contracts Listing for updates and discussion items
  - B. New Bid Opportunities
- IV. New Business**
  - A. Monthly vs Bi-Monthly Committee Meetings
- V. Adjournment - Webinar**

**Future Meetings – Date/Location/Refreshments & Minutes**

February 17, 2010 City of West Allis Petty Watson	March 11-12, 2010 Crowne Plaza Annual Meeting	April 21, 2010 City of West Allis Karen Bollinger	May 19, 2010 City of West Allis Laurie Dudley	June 16, 2010 City of West Allis Bill Kurer
July 21, 2010 City of West Allis Diane Berndt	August 18, 2010 City of West Allis Vera Butts	September 15, 2010 City of West Allis Dawn Gurda	October 20, 2010 City of West Allis Jim Bembenek	November 17, 2010 City of West Allis Vicky Nash
December 15, 2010 City of West Allis Diane Kelly	January 19, 2011 City of West Allis Peggy Watson	February 16, 2011 City of West Allis Karen Bollinger	March 10-11, 2011 ???	Annual Meeting