

VAL1016  
Electronic Recycling

Item #	Description	UOM	Qty	5R Processors	Creative Recycling Services	Materials Processing Corp	Midwest Computer Recyclers	Recycle Technologies	Resource Solutions Corp	Supply Chain Services	Universal Recycling Technologies
<b>GROUP A - Residential &amp; K-12</b>											
1	CEDs and EEDs listed under E-Cycle Wisconsin program-- <b>MIXED</b>	Per Pound	939,407	\$0.10	\$0.15	(\$0.04)	\$0.21	\$0.35	\$0.25	\$0.00	\$0.00
	<b>TOTAL MIXED</b>			\$93,940.70	\$140,911.05	(\$37,576.28)	\$197,275.47	\$328,792.45	\$234,851.75	\$0.00	\$0.00
<b>CEDs and EEDs listed under E-Cycle Wisconsin program--SEPARATED</b>											
2	CPU's and laptops	Per Pound	159,699	-\$0.20	-\$0.05	-\$0.05	\$0.21	\$0.35	\$0.15	\$0.00	-\$0.10
	<b>Subtotal</b>	17%		(\$31,939.84)	(\$7,984.96)	(\$7,984.96)	\$33,536.83	\$55,894.72	\$23,954.88	\$0.00	(\$15,969.92)
										70% split after processing cost if can be remarketed	
3	Monitors (and small TVs)	Per Pound	234,852	\$0.20	\$0.12	-\$0.05	\$0.21	\$0.35	\$0.25	\$0.04	\$0.00
	<b>Subtotal</b>	25%		\$46,970.35	\$28,182.21	(\$11,742.59)	\$49,318.87	\$82,198.11	\$58,712.94	\$9,394.07	\$0.00
4	TVs	Per Pound	408,642	\$0.20	\$0.20	-\$0.05	\$0.21	\$0.35	\$0.25	\$0.04	\$0.00
	<b>Subtotal</b>	43.5%		\$81,728.41	\$81,728.41	(\$20,432.10)	\$85,814.83	\$143,024.72	\$102,160.51	\$16,345.68	\$0.00
5	Peripherals (including all CEDs/EEDs not	Per Pound	136,214	\$0.10	\$0.05	-\$0.05	\$0.21	\$0.35	\$0.15	\$0.00	\$0.00
	<b>Subtotal</b>	14.5%		\$13,621.40	\$6,810.70	(\$6,810.70)	28604.94315	47674.90525	20432.10225	0	0
	<b>TOTAL OF SEPARATED ( ITEMS 2 - 5)</b>	100%	939,407	\$110,380.32	\$108,736.36	(\$46,970.35)	\$197,275.47	\$328,792.45	\$205,260.43	\$25,739.75	(\$15,969.92)

Quantities are based on Exhibit A, 2009 total amount for mixed and separated items are based on an average percentage of the quantity recycled in 2008 and 2009 for a one day community event in Milwaukee.

**GROUP B - MUNICIPAL/GOVERNMENTAL OFFICES**

Item #	Description	UOM	Qty	5R Processors	Creative Recycling Services	Materials Processing Corp	Midwest Computer Recyclers	Recycle Technologies	Resource Solutions Corp	Supply Chain Services	Universal Recycling Technologies
6	Non-consumer versions of CED and EED items as listed under the E-Cycle list - <b>MIXED</b>	Per Pound	170,981	\$0.10	\$0.15	\$0.21	\$0.21	\$0.35	\$0.25	\$0.20	\$0.13
	<b>TOTAL MIXED</b>			\$17,098.10	\$25,647.15	\$35,906.01	\$35,906.01	\$59,843.35	\$42,745.25	\$34,196.20	\$22,227.53
	Non-consumer CEDs and EEDs listed under E-Cycle Wisconsin program - <b>SEPARATED</b>										
7	CPUs and laptops	Per Pound	34,196.20	-\$0.20	-\$0.05	\$0.15	\$0.21	\$0.35	\$0.15	\$0.17	-\$0.10
	Subtotal	20%		(\$6,839.24)	(\$1,709.81)	\$5,129.43	\$7,181.20	\$11,968.67	\$5,129.43	\$5,813.35	(\$3,419.62)
8	Monitors (and small TVs)	Per Pound	85,490.50	\$0.20	\$0.12	\$0.35	\$0.35	\$0.35	\$0.25	\$0.22	\$0.13
	Subtotal	50%		\$17,098.10	\$10,258.86	\$29,921.68	\$29,921.68	\$29,921.68	\$21,372.63	\$18,807.91	\$11,113.77
9	TVs	Per Pound	8,549.05	\$0.20	\$0.20	\$0.35	\$0.21	\$0.35	\$0.25	\$0.22	\$0.15
	Subtotal	5%		\$1,709.81	\$1,709.81	\$2,992.17	\$1,795.30	\$2,992.17	\$2,137.26	\$1,880.79	\$1,282.36
10	Peripherals	Per Pound	42,745.25	\$0.10	\$0.05	\$0.35	\$0.21	\$0.35	\$0.15	\$0.20	\$0.13
	Subtotal	25%		\$4,274.53	\$2,137.26	\$14,960.84	\$8,976.50	\$14,960.84	\$6,411.79	\$8,549.05	\$5,556.88
	<b>TOTAL SEPARATED</b>	100%	170,981	\$16,243.20	\$12,396.12	\$47,874.68	\$47,874.68	\$59,843.35	\$35,051.11	\$35,051.11	\$14,533.39
<b>Additional Services Upon Request</b>											
11	Destruction of Data per computer unit	per unit		\$2.00	\$0.00	\$0.00	\$5.00	\$0.00	\$10.00	\$7.00	\$0.00
12	Destruction of Hard Drives per computer unit	per unit		\$0.00	\$0.00	\$0.00	\$5.00	\$0.00	\$10.00	\$1.50	\$0.00
13	Audit Tracking - record and report serial numbers, make, model, serial number asset tag information, and other asset details.	per piece		\$0.75	\$1.00	\$0.50	\$0.50	\$0.00	\$10.00	\$0.65	\$1.85
14	Percentage of rebate of the revenue generated from the resale of equipment.	percentage		10.00%	25.00%	40.00%	Included in pricing	0.00%	0.00%	70.00%	50.00%
	Based on experience from previous contract, the average was 70%	Resale Value	51,704.65	\$5,170.47	\$12,926.16	\$20,681.86				After processing cost	25,852.33
										36,193.26	
	<b>Total Cost of Recycling less Rebate -Mixed</b>			\$11,927.63	\$12,720.99	\$15,224.15	\$35,906.01	\$59,843.35	\$42,745.25	(\$1,997.06)	(\$3,624.80)
	<b>Total Cost of Recycling less Rebate -Separated</b>			\$11,072.73	(\$530.04)	\$27,192.82	\$47,874.68	\$59,843.35	\$35,051.11	(\$1,142.15)	(\$11,318.94)

**ASSUMPTIONS:**

Total poundage is based on quantities listed in Appendix A for 2009 for both Group A and Group B

Total poundage was calculated for both MIXED and SEPARATED to show the difference in costs/rebates. Each agency will be able to select their preference of either MIXED OR SEPARATED.

Perecentages for separated items in Group B were based on the amounts recycled in 2009.

The rebate was calculated based on our past contract utilizing the total poundage multiplied by the cost to recycle items multiplied by 70% of the items recycled will receive rebates multiplied by the rebate of 50%.  $(170,981 \times 0.216 \times 0.7 / .5 = 51,704.65)$

**Adjustment for increases of recycled materials.**

Provide the percentage of increase or decrease in the unit prices for Governmental Offices based on increase of recycled material.

Item #	Description										
15	If the material recycled exceeds 250,000 pounds per year			2.50%	10.00%	5.00%	5.00%	0.00%	0.00%	0.00%	N/A
16	If the material recycled exceeds 300,000 pounds per year			3.00%	15.00%	10.00%	10.00%	0.00%	0.00%	0.00%	N/A
	State the % of Your Cost Directly Attributable to:										
	Transportation			35%	30%	0.00%	20%	\$20/pick up	10%	Varies based on location	7.70%
	Services			65%	70%	100%	80%	.35 per lb on all items	23%	TBD based on mix of items	92.30%

	<b>Will your company accept payment via credit card?</b>	Yes or No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	How many days after receipt of invoice (or acceptance of goods, whichever is later) payment must be processed to accept the credit card		10	30	30	15	5	30	30	30