



V.A.L.U.E. IN LOCAL GOVERNMENT
 Cooperative Purchasing Program
 Of Southeastern Wisconsin

www.value4gov.org

January 28, 2010

Dear V.A.L.U.E. Participant:

Included in this letter is the tabulation result and recommended vendors for the V.A.L.U.E. bid for Rubberized Crack Sealant # 2010-215.

This is a multi-vendor award for the time period of February 1, 2010 through May 31, 2010. Below is the **Truckload (TL)** pricing for various crack sealant products with the lowest pricing highlighted. For **Less than Truckload (LTL)** pricing, you will have to determine the best pricing for your agency as each vendor has different LTL delivery costs and limitations.

The bid tabulation, vendor recommendation, and vendor information is as follows for the time period of **February 1, 2010 through May 31, 2010**.

| Item | Product ASTM # | Min. Pot Life | Pkg. | Delivered TL Price \$/ Pound | Mfg./ Model# |
|------|---|---------------|------|----------------------------------|---|
| A-1 | D6690 Type II, formerly D3405 | 12 hours | Box | \$0.3830 \$0.4178 \$0.4333 | Right Pointe-D3405 Deery 102 Crafco RS221 #34221 |
| A-2 | D6690 Type II, formerly D3405 | 6 hours | Pail | \$0.4650 | Right Pointe -D3405-Pail |
| B-1 | D6690 Type II, formerly D3405 (Tack-Free) | 6 hours | Box | \$0.4050 \$0.4678 \$0.4691 | Right Pointe -D3405-Tack Free Deery 102P Crafco 34534 |
| C-1 | D6690 Type I, with minimum 18% recycled rubber Formerly D1190 | 12 hours | Box | \$0.3630 \$0.3978 \$0.4111 | Right Pointe -D1190 Deery - 103GL Crafco-Asphalt Rubber Plus #34241 |

Contact Information: *Truckload equals 40,000 to 45,000 lbs, 16-18 pallets to a truckload, 2,500 lbs per pallet

Right Pointe Products

Gerdau Ameristeel
 Richard Wandel Jr.
 2448 S. 102nd Street
 West Allis, WI 53227
 (P) 414-327-3095
 (F) 414-327-3243

LTL Price: \$45/pallet, Max = \$315.00

Free LTL Pick-up available in Madison, WI

Crafco Products

Sherwin Industries
 Randy Jackson
 2129 W. Morgan Ave.
 Milwaukee, WI 53221
 (P) 414-281-6400
 (F) 414-281-6404

LTL Price: Add \$150.00 per delivery

Free LTL Pick-up available in Milwaukee, WI

Deery Products

Deery American Corporation
 Larry Fagerlund
 PO Box 4099
 Grand Junction, CO 81502
 (P) 800-227-4059
 (F) 970-858-3679

LTL Price: Add .019/lb on loads less than 22,500 lbs.

I would like to remind you that as a V.A.L.U.E. participant you are expected to issue the purchase order to the vendor who was recommended for award as their price was bid in good faith based on the total anticipated purchases of all V.A.L.U.E. agencies.

If you have any questions, or need additional information, feel free to contact me. Thank you for your interest in the V.A.L.U.E. organization.

Sincerely,

Robert A Barwick

Robert Barwick

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