



V.A.L.U.E. IN LOCAL GOVERNMENT
Cooperative Purchasing Program
Of Southeastern Wisconsin

www.value4gov.org

**c/o Waukesha County Purchasing
1320 Pewaukee Road, Rm. 370
Waukesha, WI 53188**

October 13, 2006

Dear VALUE Participant:

Included in this web site is the award information for the VALUE bid for Honeywell Batteries. I'm pleased to announce that the pilot was a success and I would like to thank all the agencies that participated in the pilot. Global Technology Systems is the vendor we worked with during the pilot project. Global Technology Systems was the lowest responsive bidder, bidding lower pricing than the pricing quoted for the pilot and the bid pricing includes FREE shipping. The cost of the Honeywell batteries range from 11% - 62% less than Motorola batteries. This should be a significant savings for VALUE members.

The awarded vendor information is as follows;

*Global Technology Systems Inc.
Brian Newburn
Corporate Sales
One Apple Hill Dr, Suite 203
Natick, MA 01760*

*Phone: 508-907-6697
Fax: 508-650-5472
Email: bnewburn@honeywellbatteries.com*

If you need a hard copy of the successful bid(s), please contact me at 262-896-8035, or e-mail me at dknoll@waukeshacounty.gov.

I would like to remind you that as a VALUE participant you are expected to issue the purchase order to the vendor who was recommended for award as their price was bid in good faith based on the total anticipated purchases of each agency. The failure of any one agency to honor their commitment jeopardizes future relationships with these vendors and the concept of cooperative purchasing/volume discounts.

Be sure to reference the V.A.L.U.E. bid and specifications when issuing your blanket purchase orders. Please also note the following:

Pricing for Honeywell batteries to be effective 10/15/06-5/31/07 with one year option to renew. This will put these batteries on the same cycle as the original battery bid #25023. If you have any problems during the contract period, they should be reported to the lead agency. If there are no problems reported, and the market conditions warrant, extensions to this contract will be done without further soliciting participating agencies. All extension information will be posted to the website.

If you have any questions, or need additional information, feel free to contact me. Thank you for your interest in the V.A.L.U.E. organization.

Sincerely,

*Diane Knoll
Senior Buyer*