



[www.VALUE4gov.org](http://www.VALUE4gov.org)

April 1, 2005

Dear V.A.L.U.E. Participant:

Included in this web site is the award recommendation document (please review in its entirety) and a bid tabulation showing the award information for the V.A.L.U.E. bid for *Janitorial Paper Products*. Waukesha County has awarded the lowest complying bidder for Janitorial Paper Products.

The contact information is attached (see Page 2), however, if you need a hard copy of the successful bid(s), please contact me at 262-896-8035, or e-mail me at [dknoll@waukeshacounty.gov](mailto:dknoll@waukeshacounty.gov)

When placing orders, be sure to include the following information on your purchase order:

1. Reference the V.A.L.U.E. Bid No. 25022 and the V.A.L.U.E. specifications
2. Purchasing, delivery and accounts payable contacts.

I would like to remind you that as a V.A.L.U.E. participant you are expected to issue the purchase order to the vendor who was recommended for award as their price was bid in good faith based on the total anticipated purchases of each agency. The failure of any one agency to honor their commitment jeopardizes future relationships with these vendors and the concept of cooperative purchasing/volume discounts. The exception of course, is where funding was not approved.

If you have any questions, or need additional information, feel free to contact me. Thank you for your interest in the V.A.L.U.E. organization.

Sincerely,

*Diane Knoll*  
*Senior Buyer*  
*Waukesha County Purchasing*

**VENDOR CONTACT INFORMATION:**

Corporate Express  
Brenda Schneider/Jennifer Dillon  
4320 N 124<sup>th</sup> Street  
Wauwatosa, WI 53222  
Phone: 414-466-2200 Fax: 414-616-2487

American Wiper & Supply Co.  
Robert Cohen  
5519 W. Woolworth Avenue  
Milwaukee, WI 53218  
Phone: 414-353-9695 Fax: 414-353-9686

Kranz  
Joe Ciarocchi  
2200 DeKoven Avenue  
Racine, WI 53408  
Phone: 888-638-2201 Fax: 262-638-2202

Nassco  
John Keller  
5365 S. Moorland Rd.  
New Berlin, WI 53151  
Phone: 414-422-9960 Fax: 414-422-0480

Unisource  
Regina Newkirk  
505 S. Wuthering Hills Drive, PO Box 3430  
Janesville, WI 53547-3430  
Phone: 888-616-4949 Fax: 888-701-4949