



**V.A.L.U.E. IN LOCAL GOVERNMENT**  
 Cooperative Purchasing Program  
 Of Southeastern Wisconsin

www.value4gov.org

May 27, 2010

Dear V.A.L.U.E. Participant:

Included in this letter is the tabulation result and recommended vendors for the V.A.L.U.E. bid for Rubberized Crack Sealant # 2010-216.

This is a multi-vendor award for the time period of June 1, 2010 through September 30, 2010. Below is the **Truckload (TL)** pricing for various crack sealant products with the lowest pricing highlighted. For **Less than Truckload (LTL)** pricing, you will have to determine the best pricing for your agency as each vendor has different LTL delivery costs and limitations.

The bid tabulation, vendor recommendation, and vendor information is as follows for the time period of **June 1, 2010 through September 30, 2010**.

Item	Product ASTM #	Min. Pot Life	Pkg.	Delivered TL Price \$/ Pound	Mfg./ Model#
A-1	D6690 Type II, formerly D3405	12 hours	Box	<del>\$0.4200</del> \$0.4218 \$0.4530	<b>Right Pointe-D3405</b> Crafco RS221 #34221 Deery 102
A-2	D6690 Type II, formerly D3405	6 hours	Pail	\$0.4800	<b>Right Pointe -D3405-Pail</b>
B-1	D6690 Type II, formerly D3405 (Tack-Free)	6 hours	Box	\$0.4200 \$0.4923 \$0.5100	<b>Right Pointe -D3405-Tack Free</b> Crafco 34534 Deery 102P
C-1	D6690 Type I, with minimum 18% recycled rubber Formerly D1190	12 hours	Box	<del>\$0.4050</del> \$0.4059 \$0.4220	<b>Right Pointe -D1190</b> Crafco-Asphalt Rubber Plus #3424 Deery - 103GL 1

**Contact Information:** \*Truckload equals 40,000 to 45,000 lbs, 16-18 pallets to a truckload, 2,500 lbs per pallet

**Right Pointe Products**

Gerdau Ameristeel  
 Richard Wandel Jr.  
 2448 S. 102<sup>nd</sup> Street  
 West Allis, WI 53227  
 (P) 414-327-3095  
 (F) 414-327-3243

**LTL Price: \$40/pallet, Max = \$400.00**

Free LTL Pick-up available in Madison, WI

**Crafco Products**

Sherwin Industries  
 Randy Jackson  
 2129 W. Morgan Ave.  
 Milwaukee, WI 53221  
 (P) 414-281-6400  
 (F) 414-281-6404

**LTL Price: Add \$150.00 per delivery**

Free LTL Pick-up available in Milwaukee, WI

**Deery Products**

Deery American Corporation  
 Sam Kearn  
 PO Box 4099  
 Grand Junction, CO 81502  
 (P) 800-227-4059  
 (F) 970-858-3679

**LTL Price: Add .021/lb on**

**loads less than 18,990 -  
22,950 lb (see bid tab)**

I would like to remind you that as a V.A.L.U.E. participant you are expected to issue the purchase order to the vendor who was recommended for award as their price was bid in good faith based on the total anticipated purchases of all V.A.L.U.E. agencies.

If you have any questions, or need additional information, feel free to contact me. Thank you for your interest in the V.A.L.U.E. organization.

Sincerely,

*Robert A Barwick*  
 Robert Barwick

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